YOUR NEW COMPETENCIES

- You will learn the essential tools to successfully develop and submit an EU funded project.
- You will acquire skills in the field project development, project management, budgeting and dissemination.
- You will learn how to manage a project from the begin until the end.

OUR OFFER

◆ The aim of the seminar is to provide you with the required knowledge to transform your project ideas into successful projects. We plan 6 working days in frontal teaching format, either in Zoom or in our premises according to the sanitary situation, along with 6 eLearning modules that will complete the topics discussed during the classes.

OUR TRAINER



LUCA DRIUSSI works at EUFRAK-EuroConsults as a consultant, trainer and project manager.

He has long-year experience in the acquisition of European funding, the management of EU funded projects and in the implementation of trainings.

He conducted in the last years several trainings in the field of EU funded projects for national and international organisations located in Germany, in Europe and outside Europe.

During the trainings he organises, he provides participants with a strong mix of theoretical and practical learning, he acquired in the field during the years.

EUROPEAN FUNDRAISING ACADEMY

The EUFRAK-EuroConsults Berlin GmbH has a broad portfolio in the field of EU funded projects and project management. The company is made of 2 departments: the European Fundraising Academy (EUFRAC) and the consulting department: EuroConsults

Initially founded as a pure consulting company, today we successfully initiate, advise and accompany European funded projects in all their phases. This includes the analysis of funding programmes, conception and submission of EU proposals, implementation of the projects, monitoring, evaluation and administrative closure. In the last five EU funding periods we have acquired over € 29 million funding for our customers and the company itself.

Since 2008 we have been training in the area of EU fundraising and management of EU funded projects with a strong focus on trainings tailored to the requirements of our participants.

We transfer our own project and consulting experience into the design of our educational offer and in our trainings.

The combination of technical expertise, didactic preparation and practical experience make us an experienced educational institution which is looking forward training you!

OUR SERVICES:

EDUCATION

- » Training
- » Seminars
- » eLearning

PROJECT MANAGEMENT

- » Project support
- » Evaluation
- » Dissemination

CONSULTANCY

- » Project consultancy
- » Proposal writing
- » Conceptual development

INFORMATION SERVICES

- » Newsletter
- » Factsheets
- » Funds-Screening

EUFRAK-EuroConsults Berlin GmbH

- Storkower Str. 158 | 10407 Berlin
- @ info@eufrak-euroconsults.eu
- **1** +49 (0)30/53600-981
- eufrak-euroconsults.eu





OUR OFFER

Day 1: Introduction in EU Funding

- What is EU funding? Definition of EU funding
- Management structures of EU funding
- Introduction in the EU funding period 2021-2027
- EU funded project: characteristics

Day 2 and 3: Project Development

This includes:

- Logical Framework approach and matrix
- Success criteria and critical aspect in EU project development.
- Institutional readiness in EU funded projects
- Development of work packages and work plans
- Practical exercises and examples of successful project development
- The definition of project goals and success indicators
- Specific requirements for EU funded project

We will also deepen the aspect of the relevance in the project, which is the most important award criteria in EU projects. With that, you will learn how to justify your EU projects referring to EU strategies and goals as well as to the funding programme specific priorities.

Being European projects international per definition, we will provide you with the necessary knowledge on how to successfully build an international / European partnership for your EU project idea.

Day 4-5: Project Management

The implementation of EU project is a complex activity. You will be given the necessary tools to succeed in this field. We provide you with instruments and procedures for detailed planning and managing of your project. The basics of project management like scheduling, process and resource planning will provide you the knowledge you need to survive in every day's project work.

A further focus is on following themes:

- The 4 phases of project management
- Contracting
- Project monitoring and controlling
- Communication in transnational partnerships.
- Analysis of a real call for proposals and discussions of practical project ideas

Moreover, you will learn how to professionally plan and implement transnational project meetings. You will be acquired with the contractual framework in EU funded projects and learn how to deal with amendments request by the managing authority.

Day 3 has a theoretical approach whereas day 4 focuses on group work and practical application of the acquired knowledge. We will analyse a real call for proposal and proceed with the related practical work, as if we were really submitting an EU proposal.

<u>Day 6: Dissemination, Exploitation and Finance</u> <u>Management</u>

Dissemination and exploitation are two "must have" in EU funded projects. Financial management in EU-funded projects is a challenge even for experienced project managers.

The 6th training day will focus on following topics:

- How do I disseminate?
- What are the requirements of the EU in terms of dissemination?
- What is the exploitation of project results and how do I plan it?
- How do I calculate a budget?
- What is transparent accounting?
- How to separate daily costs from project costs?
- What are direct and indirect costs?

We will also present you with practical examples and hints in the field of dissemination that will help you acquiring the necessary knowledge to create a professional dissemination plan for your EU funded project.

For more information, please contact us via eMail: info@eufrak-euroconsults.eu or give us a call at 030-536 00 981.





PRICE

- » 3 weeks training: 2 weekly classes, 5 hours each.
- » Total of 30 hours.
- » For each class, you will receive extra elearning content.
- » Costs: 600 Euro